

Our solutions

Solutions portfolio

2026 Edition

We make
it happen.



Overview

- 1 About us
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- 3 Our solutions
 - AI & Data
 - Security
 - AI-Augmented Software Engineering
 - Cloud & Platforms
- 4 Success stories



About us

 We make technology
part of the way people work

We help organizations turn technology investments into real use, sustained adoption, and measurable results. Rather than simply delivering projects, we solve specific business challenges. We do not deliver technology for its own sake; we ensure it works and creates value in daily operations.

3 inseparable pillars that ensure results

Strong engineering

We design and build robust, scalable solutions aligned with the business.

Adoption

We ensure technology is used in real operations and embedded across teams.

Microsoft Cloud

Solutions Partner with multiple specializations.

We are a team driven by:



Positive experience for people



Success happens as a team



We take ownership



We embrace challenges

Clients



BANCO
Hipotecario

Banco **Provincia**

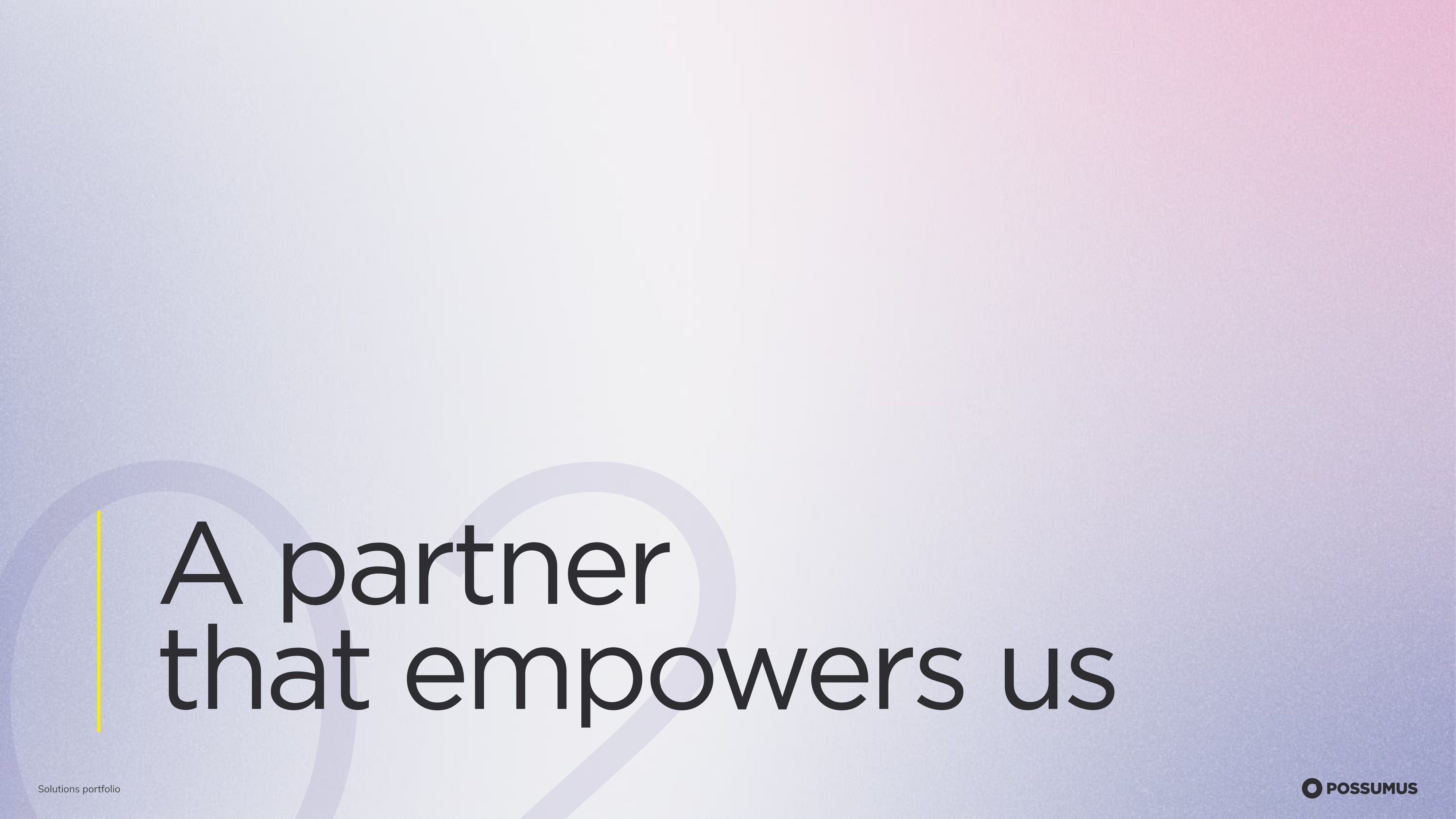


Bladex

Y-TEC



CAPEX



A partner
that empowers us

We are a partner committed to growing the Microsoft ecosystem

Our designations and specializations validate our capabilities across Microsoft solutions, supported by continuous investment in training, certifications, and talent development.

We work **with Microsoft** to create opportunities, accelerate projects, and guide customers through transformation, helping drive growth and adoption of the ecosystem’s **strategic technologies**.



Microsoft
Solutions Partner

Security

Specialist

- Identity and Access Management
- Threat Protection
- Microsoft 365 Copilot



Microsoft
Solutions Partner

Cloud & AI Platforms

Specialist

- Analytics on Microsoft Azure
- Agentic DevOps with Microsoft Azure and GitHub
- Infra and Database Migration
- Azure Virtual Desktop



Microsoft
Solutions Partner

AI Business Solutions

Specialist

- Adoption and Change Management
- Custom Solutions for Microsoft Teams
- Meetings and Meeting Rooms for Microsoft Teams
- Secure AI Productivity
- Microsoft 365 Copilot
- Analytics on Microsoft Azure

+180 Active certifications, multiple specializations, and a proven track record of successful projects demonstrate our commitment to the ecosystem.



Our solutions

AI & Data

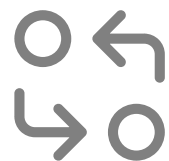
Security

AI-Augmented Software Engineering

Cloud & Platforms

Our solutions

Four practices, one approach:
technology that is implemented,
adopted, and delivers results.



AI & Data

We take AI from raw data all the way into daily operations. No skipped stages. No models left sitting as experiments.

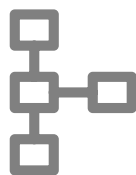
-  AI that is implemented and used, not just delivered
-  Trusted data as a foundation, not an outstanding debt
-  Measurable results from the first cycle



Security

We address security through three non-negotiable pillars: risk, compliance, and operational continuity. All three together. Always.

-  Security built in by design, not added after an incident
-  Identity, data, and infrastructure protected as one surface
-  Compliance that enables the business instead of slowing it down



AI-Augmented Software Engineering

We practice engineering as a complete discipline, from architecture to user experience. With AI that scales what teams deliver.

-  Software built to last, not just to meet a deadline
-  Quality as part of the process, not the final stage
-  User experience as a driver of adoption, not aesthetics



Cloud & Platforms

We build and operate the platforms that support operations: AI, data, and modern software. Designed to evolve with the business.

-  Infrastructure that scales without surprises
-  Faster, more reliable software delivery
-  Continuous operations with full visibility

Our solutions

→ AI & Data

Security

AI-Augmented Software Engineering

Cloud & Platforms

Turning data & AI into operational capabilities

Most organizations already have data, analytics, or AI projects. The challenge is turning those investments into sustainable capabilities: information is scattered, models do not always reach production, and each area works with different definitions.



At Possumus, we start with the business problem and data quality so every initiative reaches real processes and decisions.

What this practice enables:



Trusted data for applications, analytics, and AI



Traceable models in production



Verifiable controls over data and models

Technology stack

We use these technologies in real projects, from raw data to production models:



Microsoft
Azure



Microsoft
Fabric



Copilot
Studio



Power BI



Microsoft
Foundry



Azure
Machine
Learning



Microsoft
Purview

AI & Data

Each initiative starts where it needs to: validating a use case, preparing the data, or scaling what already works. Solutions combine as the initiative grows.

SOLUTIONS

- | 01 AI Pilots
- | 02 AI Agents
- | 03 Data Engineering
- | 04 AI Solutions
- | 05 AI Operations (MLOps)
- | 06 Analytics & BI
- | 07 Data Platform Modernization
- | 08 Data Governance



AI Pilots

We validate AI use cases through POCs built on Microsoft technologies, enabling organizations to assess feasibility, measure impact and determine which initiatives are ready to scale into production.

Microsoft 365 Copilot Copilot Studio Agent 365 Microsoft Foundry



AI Agents

We implement agents connected to enterprise data, applications and business processes that can interpret requests, execute actions and collaborate across systems, incorporating traceability, governance and controls for secure operations at scale.

Microsoft 365 Copilot Copilot Studio Agent 365 Microsoft Foundry



Data Engineering

We build data platforms that integrate, transform, and store information from multiple sources, providing consistent, scalable data ready for analytics, artificial intelligence, and consumption by enterprise applications.

Power BI Microsoft Fabric Databricks Azure



AI Solutions

We develop machine learning, AI, and data science models using enterprise information to add prediction, classification, and content generation to applications and processes, enabling data-driven decisions and automation.

Microsoft Foundry Azure Machine Learning Microsoft Fabric
Databricks

AI & Data

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- | 02 AI Agents
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- | 04 AI Solutions
- | **05 AI Operations (MLOps)**
- | 06 Analytics & BI
- | 07 Data Platform Modernization
- | 08 Data Governance



AI Operations (MLOps)

We operate the artificial intelligence model lifecycle through automation, monitoring, versioning, and traceability to maintain production performance, control changes, and support the continuous updating of models, data, and related components.

Azure Machine Learning Microsoft Fabric GitHub Azure Monitor



Analytics & BI

We implement analytics and visualization capabilities that organize corporate data into consistent models and metrics, providing access to current information and improving decision-making for operational teams, analysts, and executives.

Power BI Microsoft Fabric Azure Data Explorer



Data Platform Modernization

We modernize legacy data platforms through cloud-based architectures that unify storage, processing and integration, improving data availability, scalability and accessibility for advanced analytics, artificial intelligence and enterprise applications.

Microsoft Fabric Power BI Databricks Azure



Data Governance

We enable data governance through cataloging, classification, lineage and access control capabilities that provide visibility into data origin, usage and ownership, strengthening data quality and consistency across the organization.

Microsoft Purview Azure Microsoft Fabric

CAPSA CAPEX: strategic adoption of AI and Microsoft Copilot

From exploration to sustainable AI implementation in a leading energy company.



Context

The organization sought to incorporate AI into its digital transformation strategy, validate its impact on real processes, and ensure executive alignment.

The challenge was to build leadership commitment, measure tangible results, and establish a secure foundation for scaling adoption.

Solution

Phase 1 – Pilot (5 weeks)

- Onboarding for leaders and sponsors.
- Training and hands-on awareness workshops.
- Pilot use cases in generative AI and advanced analytics.
- Impact assessment and roadmap for next steps.



Microsoft
Copilot



Copilot
Studio

Phase 2 – Scaling

- Advanced training in Microsoft Copilot, custom agents, and generative AI tools.
- Expansion of use cases across operations, finance, HR, and customer service.
- Integration best practices for Microsoft Graph and key platforms.
- Security, privacy, and Data Governance policies.
- Operating model with metrics and continuous improvement.

Results

- Executive alignment and sponsorship for AI adoption.
- Use cases prioritized and validated with early results.
- Standardized integration and governance practices.
- Scalability with clear metrics and a continuous improvement approach.
- Optimization of key processes and productivity gains with Copilot.

→ From vision to real AI adoption.

Our solutions

AI & Data

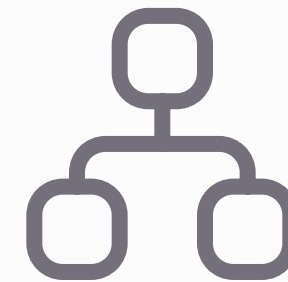
→ **Security**

AI-Augmented Software Engineering

Cloud & Platforms

Protecting critical data to enable innovation

Security is no longer solely an IT concern. Hybrid work, cloud, and AI expand the attack surface: identities, devices, data, and monitoring must follow consistent policies.



At Possumus, we treat security as an operational capability, not a collection of configurations. We prioritize controls based on actual risk.

What this practice enables:



Lower exposure from standing privileges



Consistent protection for sensitive data



Coordinated detection and response

Technology stack

We use these technologies in real projects, in environments where mistakes have consequences:



Microsoft Sentinel



Microsoft Defender



Microsoft Entra ID



Microsoft Purview



Microsoft Intune



Defender for Cloud

Security

Four fronts: who has access, what happens in the environment, where sensitive information resides, and how the cloud is configured. We prioritize based on risk and maturity.

SOLUTIONS

- | 01 Identity and Access Governance
- | 02 Threat Detection and Response
- | 03 Data Security
- | 04 Cloud Security



Identity and Access Governance

We centralize authentication, manage privileges, and link access to device compliance through a Zero Trust model. This helps address risks associated with compromised credentials and standing permissions.

- Microsoft Entra ID
- Conditional Access
- Privileged Identity Management
- Microsoft Intune
- Microsoft Entra ID Protection



Threat Detection and Response

We implement monitoring and response capabilities across identities, devices, email and cloud workloads. We correlate signals, prioritize incidents and enable containment actions to improve detection and response times.

- Microsoft Sentinel
- Microsoft Defender XDR
- Defender for Endpoint



Data Security

We protect sensitive information through classification, labeling, encryption and data loss prevention controls. Policies are consistently applied across email, devices and applications to reduce exposure and support internal compliance.

- Microsoft Purview
- Information Protection
- Data Loss Prevention
- Insider Risk Management
- Compliance Manager



Cloud Security

We protect Azure workloads through configuration assessments, policy enforcement and centralized monitoring. The goal is to maintain consistent controls across cloud resources, identities and networks.

- Microsoft Defender for Cloud
- Azure Policy
- Microsoft Entra ID
- Microsoft Sentinel

Banco Hipotecario strengthens sensitive information protection with Microsoft Purview

From manual classification and limited control to a scalable data governance and protection model.

Context

Banco Hipotecario needed to improve the protection of sensitive information distributed across collaborative environments, including personal data, financial documents, and business-critical files. The organization required greater visibility into information use, consistent classification mechanisms, and the ability to demonstrate compliance during audits.

The challenge was to protect data without affecting the user experience or collaboration across teams.

Solution

We implemented Microsoft Purview as the central information governance and protection platform, incorporating Sensitivity Labels, automatic document classification, and protection policies aligned with different sensitivity levels.

The solution was integrated with SharePoint Online and Microsoft 365, enabling control over access, sharing, and use of sensitive information through labeling, encryption, and auditing.



Results

- Consistent classification and protection of documents containing sensitive information.
- Greater visibility into the use, access, and sharing of critical data.
- Ability to demonstrate compliance through auditing and document traceability.
- Validation of real-world scenarios for collaboration, mobile access, and secure sharing.



→ More control over information without losing agility or collaboration.

Our solutions

AI & Data

Security

→ AI-Augmented Software Engineering

Cloud & Platforms

Software engineering for digital platforms and products

The business demands shorter delivery cycles and applications that evolve without losing stability. AI accelerates development, but it also requires engineering standards, automated quality, and DevSecOps practices.



At Possumus, we treat software as a strategic asset: from requirements and architecture to testing, deployment, and evolution. AI supports the entire lifecycle, with guardrails for quality, security, and human review.

What this practice enables:



Architectures designed and ready to evolve



Quality embedded in the development lifecycle



Integrations connecting apps, data, and services

Technology stack

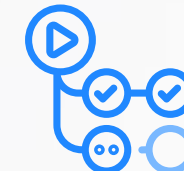
We use these technologies in real projects, building software that scales and is adopted:



GitHub Copilot



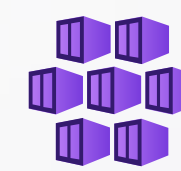
Azure DevOps



GitHub Actions



.NET



Azure Kubernetes Service



Power Apps



Figma

AI-Augmented Software Engineering

Custom code or low-code, a new app or a legacy system: we choose the approach based on what the product needs today and what it must support tomorrow.

SOLUTIONS

- | 01 Software Development
- | 02 Low-Code Applications
- | 03 Software Modernization
- | 04 Systems Integration
- | 05 Solution Architecture
- | 06 Quality Engineering
- | 07 UX/UI Design

</> Software Development

We build custom applications using AI-augmented engineering practices to digitalize processes, integrate systems and accelerate product evolution on maintainable and scalable cloud architectures.

.NET React Angular Java Node.js GitHub Copilot

⛶ Low-Code Applications

We build business applications with Microsoft Power Platform to digitalize processes, automate tasks, incorporate AI capabilities and connect corporate information, accelerating solution delivery through centralized data, security and administration capabilities.

Power Apps Power Automate Copilot Studio

🔄 Software Modernization

We modernize legacy applications using current Azure and .NET technologies to improve maintainability, scalability and security, preparing them to incorporate automation, agents and AI capabilities.

.NET Azure App Service Azure DevOps Microsoft Foundry

Microsoft Agent Framework

🔗 Systems Integration

We connect applications, data and processes through APIs, messaging platforms and event-driven architectures, replacing point-to-point integrations and enabling consistent information exchange across cloud systems, on-premises platforms and external services.

.NET Azure Integration Services Azure API Management

Azure Service Bus

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Solution Architecture

We design and review software, cloud and infrastructure architectures to identify dependencies, risks and opportunities for evolution, enabling scalable, resilient and integrated platforms that meet the organization's technical and operational requirements.

Azure Well-Architected Framework

Cloud Adoption Framework

AI Assessments



Quality Engineering

We incorporate AI-powered test automation to accelerate test creation, execution, and maintenance. We assess functionality, integration, performance, coverage, and vulnerabilities, identifying risks early and improving delivery quality and reliability before production.

Azure DevOps Test Plans

GitHub Actions

GitHub Copilot

SonarQube

Application Insights



UX/UI Design

We design digital experiences and interfaces aligned with user and business needs to improve understanding, navigation, and task completion, making applications easier to use and ensuring consistency across interaction points.

Figma

GitHub Copilot

Tassaroli unifies sales management with Dynamics 365, Power Platform, and Microsoft Fabric

From fragmented information to an integrated, traceable, data-driven sales operation.

Context

Tassaroli managed sales information across its ERP, email, local files, and manual processes, without a unified platform to track the full lifecycle of leads, opportunities, quotes, and orders.

The challenge was to integrate data, processes, and teams into a traceable sales model with pipeline visibility, forecast control, and a reliable foundation for decision-making.

Solution

We implemented Microsoft Dynamics 365 Sales as the central platform for the sales cycle, integrated with Oracle ERP to synchronize customers, products, and price lists.

The solution included embedded Power BI, Power Automate workflows, collaboration with Microsoft 365, and a gradual evolution toward Microsoft Fabric to improve data governance, traceability, and availability.



Results

- 360° customer view and centralized sales management on a single platform.
- Greater end-to-end traceability across opportunities, activities, and interactions.
- Fewer manual tasks, duplicate data, and inconsistency risks.
- A modernized analytics foundation to scale metrics, reporting, and business intelligence.

→ Integrated information to sell better, decide with greater confidence, and scale with control.

Our solutions

AI & Data

Security

AI-Augmented Software Engineering

→ Cloud & Platforms

Cloud and platforms designed for operations

Cloud expands the ability to scale, but also adds complexity. When each team uses different tools and processes, infrastructure becomes fragmented, delivery depends on manual tasks, and failures are detected too late.



At Possumus, we design the architecture, automate the delivery lifecycle, and incorporate observability, resilience, and operational practices to support the platform from implementation onward.

What this practice enables:



Consistent delivery across environments



Visibility into critical services



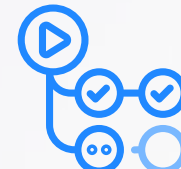
Platforms designed for continuity

Technology stack

We use these technologies in real projects, operating the infrastructure everything else runs on:



Microsoft
Azure



GitHub
Actions



Azure
Bicep



Azure
Monitor



Azure Site
Recovery



GitHub
Enterprise



Microsoft
Cost
Management

Cloud & Platforms

Migration, delivery automation, availability, and day-to-day operations: each solution supports a different stage in the lifecycle of an Azure platform.

SOLUTIONS

- | 01 DevOps & Automation
- | 02 Cloud Migration
- | 03 Site Reliability Engineering
- | 04 Internal Developer Platform (IDP)
- | 05 Managed IT Services



DevOps & Automation

We automate software build, validation and deployment processes through AI-enhanced DevOps practices and Infrastructure as Code, reducing manual work while increasing delivery speed and reliability.

- Azure DevOps
- GitHub Actions
- Azure Bicep
- GitHub Advanced Security
- GitHub Copilot



Cloud Migration

We migrate applications, data and infrastructure to Microsoft Azure to replace on-premises dependencies and enable scalability, operational continuity and centralized management of cloud infrastructure and platform services.

- Azure Migrate
- Azure Virtual Machines
- Azure App Service
- Azure Site Recovery
- Azure Kubernetes Service



Site Reliability Engineering

We implement observability, automation and resilience capabilities to detect service degradation, respond to failures and improve the availability of critical systems, reducing recovery times while maintaining measurable service objectives.

- Azure Monitor
- Application Insights
- Azure Automation
- Azure Chaos Studio
- Azure Front Door



Internal Developer Platform (IDP)

We build internal developer platforms that centralize repositories, pipelines, artifacts and quality controls to standardize the software delivery cycle, reduce manual configuration and improve the developer experience.

- GitHub Enterprise
- Azure DevOps
- Azure Kubernetes Service
- Terraform / Bicep

Cloud & Platforms

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Managed IT Services

We manage cloud and hybrid infrastructure and platforms through monitoring, support, and continuous maintenance to sustain service availability, reduce internal operational workload, and maintain a centralized view of the technology environment.

- Azure Monitor
- Azure Arc
- Azure Automation
- Azure Backup
- ITSM

Banco Industrial accelerates digital delivery with a modern engineering platform on Azure

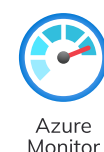
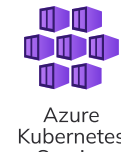
From manual processes and limited traceability to governed, automated operations ready to scale.

Context

Banco Industrial faced challenges in standardizing its development and deployment processes. The lack of shared integration, automation, and observability practices created operational risks, limited traceability, and heavy dependence on manual tasks. The challenge was to build an engineering platform that could increase delivery speed without compromising quality, security, or technology governance.

Solution

We implemented a comprehensive Platform Engineering strategy on Azure, incorporating DevOps and GitOps practices to standardize the development lifecycle. The solution integrated Azure DevOps, Terraform, AKS, Argo CD, Helm, Key Vault, and SonarQube as a common foundation for all teams. We also added observability, centralized log management, and deployment automation capabilities to strengthen operations and reduce the risk of production changes.



Results

- Standardized development and deployment lifecycle for all teams. Elimination of manual processes through automated, controlled pipelines. Greater traceability across applications, infrastructure, and deployed changes. Early detection of vulnerabilities and incidents before they affect the business.

→ More speed to innovate, with the security and control banking requires.



Success stories

Trusted by

CHUBB®



YPF



YAMAHA

NISSAN



Sam Edelman



GRUPO PEÑAFLO
BODEGAS ARGENTINAS LÍDERES



Pampaenergía



Banco Galicia improves sales productivity with Microsoft 365 Copilot

From operational tasks that consumed hours to AI-powered sales decisions and actions.

Context

Account officers spent much of their time gathering information, preparing meetings, creating sales materials, and consolidating data from multiple sources. These manual processes limited their ability to focus on priority customers and new business opportunities.

The challenge was to incorporate artificial intelligence securely and with proper governance, increasing productivity without changing the teams' daily work experience.

Solution

We implemented Microsoft 365 Copilot within the tools sales teams use every day, including Excel, PowerPoint, Outlook, Teams, Designer, and Copilot Chat. The program combined real use cases, hands-on training, and support from IT and Security to accelerate adoption.

Users applied AI to analyze customers, prioritize opportunities, prepare meetings, create presentations, draft communications, and produce sales materials faster and more consistently.



Results

- Processes that took hours were reduced to minutes through AI-assisted automation.
- Greater productivity in sales, administrative, and executive preparation activities.
- Improved quality and consistency across communications, presentations, and proposals.
- The first cohort of account officers was trained with high adoption and satisfaction, laying the foundation to scale the model to more than 2,000 employees.

➔ More time for customers, less time spent on operational tasks.

MSL Group accelerates decision-making with Microsoft Fabric and conversational AI

From fragmented data and complex analysis to accessible answers in natural language.



Context

Operational information was distributed across multiple sources, with varying levels of quality and consistency. Teams relied on manual processes to consolidate data, answer business questions, and validate analytical results.

The challenge was to turn large volumes of information into accessible, reliable insights available for daily decision-making.



Solution

We implemented an analytics platform based on Microsoft Fabric to centralize, process, and govern data from different organizational sources. The solution incorporated Dataflows Gen2, Lakehouse, and Power BI semantic models to consolidate information and improve traceability.

We also developed an AI agent trained on the data model, enabling natural-language queries and immediate access to relevant information.



Microsoft
Fabric



Dataflows
Gen2



Lakehouse



Microsoft
Power BI



AI Agent
(Fabric)



Results

- Higher quality and consistency in data used for analysis and reporting.
- Less effort required to answer business questions.
- Access to strategic information through natural language.
- Complete traceability across data, analysis, and operational decisions.



Trusted data, immediate answers, and better-informed decisions.



Veritran - Strategic adoption of AI and agents with Microsoft Copilot

From a Copilot productivity pilot to creating AI agents that transform key business processes.



Context

Veritran sought to validate the real impact of artificial intelligence on daily operations, beyond improving individual tasks. The challenge was to determine how to scale AI adoption into critical processes by connecting existing tools and establishing a sustainable model for use, governance, and evolution.



Solution

- Support for a Microsoft 365 Copilot adoption pilot.
- Identification of use cases with real impact across technical and business areas.
- Creation of custom agents with Copilot Studio, shared across teams.
- Definition of a roadmap to scale agents, integrations, and automation.
- Design of a governance model focused on security, metrics, and best practices.



Copilot



Copilot Studio



Results

- Teams creating agents that automate key controls and processes.
- Shorter turnaround times for QA and functional documentation tasks.
- New internal capabilities to design AI solutions without traditional development.
- Prioritized, scalable use cases with clear value metrics.
- A defined foundation for evolving toward business AI at scale.



From a productivity pilot to the systematic creation of AI agents.

Let's talk about the next step



We make it happen.

✉ info@possumus.tech

🌐 www.possumus.tech

